

SYNOPSIS ON THE TOPIC

Import substitution



The economic development and national security strategy to limit dependency on imported manufactured goods and instead strengthen domestic production capabilities in selected industrial sectors.

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ARTICLE

06.09.2018

Moscow – Pozhiga – Moscow

An economist from Moscow will be growing asparagus in Primorye and selling it in the capital. Why is this a profitable plan?

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ARTICLE

06.09.2018

National and local branding as a regional development tool

The challenges faced by Russia become more complex every year, requiring changes in the conceptual approach to developing economic potential.

Made in Russia

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EXPERT OPINION

21.05.2018

Banking

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Smart Liquidation

Yury Isaev

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ST. PETERSBURG INTERNATIONAL ECONOMIC FORUM 2019

Russia-Italy

📅 6 June 2019 ⌚ 15:00–16:15



Moderator

Alessandro Cassieri

Bureau Chief, Radiotelevisione Italiana (RAI)

KEY CONCLUSIONS

Economic ties between Russia and Italy are developing, despite the sanctions

This year, Russia, just like last year, is a country of strategic importance for us. We believe that when it comes to diversification and delocalization of production, Italy can become a key player of the process in the context of delocalization, innovations, establishment and development of small and medium enterprises network – [Manlio Di Stefano](#), Undersecretary of State for Foreign Affairs, Ministry of Foreign Affairs and International Cooperation of the Italian Republic.

In July last year at the initiative of our colleagues from Italy, the President of the Russian Federation signed a law on lifting the 49% restriction on the participation of foreign capital in small and medium businesses. <...> The Corporation has an online resource, which, in my opinion, is unique, and our Italian colleagues confirmed this, it is called Business Navigator. <...> Analytical and statistical data show that 483,000 small and medium-sized enterprises of those that used the Business Navigator services showed a revenue increase. Together with our Italian partners, we are promoting this product to the Italian market – [Alexander Braverman](#), Member of the Board of Directors, Chief Executive Officer, Chairman of the Management Board, SME Corporation.

Russia is the largest energy supplier to Italy. Since 2016, Rosneft has delivered more than 40 million tonnes of oil and oil derivatives to Italy worth more than USD 16 billion – [Emerson Dzhozef Milenski](#), Director of Oil and Gas Department in the Vice President Rank, Rosneft .

Italy is interested in

Russia is in many ways a more stable country for our

investing in Russia

investments than many other countries, despite the difficulties – Urbano Clerici, Chairman, Chief Executive Officer, ChairmanCoeclerici Commodities SA.

We are always interested in investing and modernizing the country’s industry. We see the will, the intention to invest on the part of large oil companies, and here there are great opportunities for both parties. In this context, we must work to accelerate these processes, to make them more effective, so that we could unlock the potential and assist small and medium-sized enterprises, both Italian and Russian, our historical partners, facilitate cooperation, create joint ventures with Russian enterprises – Fabrizio Di Amato, Chairman, Maire Tecnimont SpA .

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RUSSIA HOUSE 2019

The Russia Economic Outlook

📅 22 January 2019 ⌚ 17:00–18:15



Moderator

Geoff Cutmore

Anchor, CNBC

KEY CONCLUSIONS

Geopolitical trends have the greatest impact on the development of the Russian economy, as they increase the degree of uncertainty

Sanctions have an impact on the Russian economy, but frankly speaking, geopolitics and the state of the global economy have a much greater impact – Andrey Guryev, Chief Executive Officer, Chairman of the Management Board, PhosAgro .

I remain optimistic about Russia, but it is difficult [...] I think it is primarily because of global politics – Shiv Vikram Khemka, Vice Chairman, SUN Group.

Russian foreign economic policy turns to the East due to objective prospects for developing cooperation with the Asian countries, and not exclusively as a response to pressure from the Western countries

As the Americans and the Western Europeans started to tighten controls on the Russian economy and limit access to certain products and financial services, the pivot to the East was one way of responding to that – Geoff Cutmore, Anchor, CNBC.

There is a significant leap in the China–Russia business. We saw a very sharp increase in the Russian exports to China, 48% in 2018 [...] USD 107 billion, which makes Russia the tenth largest China’s trading partner – Geoff Cutmore, Anchor,

CNBC.

China–Russia relations get a lot of tailwind. The number one reason is the trade war between Washington, D.C. and Beijing. It gave an unintended tailwind to a closer tie-up between Russia and China – [Huang Shan](#), Deputy Editor, Caixin.

Many describe the Russia–China relations as an opportunistic partnership or a marriage of convenience. But it is now much more solid. If you look at trade, it has extended into areas like finance, IT, automotive and machinery. We see growth in hi-tech, new technologies and aerospace industry – [Huang Shan](#), Deputy Editor, Caixin.

Sanctions against the Russian economy create prerequisites for the successful development of not only certain Russian companies, but entire economy sectors

Our company has basically doubled in the last five years. We started with 5 million tons of fertilizers, now we make 9 million tons – [Andrey Guryev](#), Chief Executive Officer, Chairman of the Management Board, PhosAgro .

Most Russian companies are now leaders in what they do not only in Russia, but in the world – [Andrey Guryev](#), Chief Executive Officer, Chairman of the Management Board, PhosAgro .

62 or 64 different sanctions have already been imposed on Russia. We now see that as a rhetorical issue. We live with this reality, and we are not waiting for these sanctions to be lifted – [Andrey Guryev](#), Chief Executive Officer, Chairman of the Management Board, PhosAgro .

Food has been a great beneficiary as a result of sanctions. Russians now rely on their own food industry – [Shiv Vikram Khemka](#), Vice Chairman, SUN Group.

Situation in the energy markets remains generally stable and conducive to the development of the Russian economy

Last year the average price for Brent was USD 71 with a lot of volatility, this year we think it will be in the high 60s, which meets the Russian targets – [Daniel Yergin](#), Vice Chairman, IHS Markit.

There is a double risk for the oil price [...] What happens to US shale oil, how fast does that grow? What happens in terms of the trade dispute and slowdown in China? – [Daniel Yergin](#), Vice Chairman, IHS Markit.

The new relationship between Russia and Saudi Arabia is quite significant for both countries – [Daniel Yergin](#), Vice Chairman, IHS Markit.

Things change. Ten years ago, the US was going to be a big importer of the LNG [...] There were going to be three countries in terms of LNG exports, but now it looks like there is going to be a fourth one, and that is going to be Russia. Russia now has a whole new element, the Northern Sea Route. People are just now beginning to realise that Russia is going to be a big player [...] That is a political target for Washington, D.C. – [Daniel Yergin](#), Vice Chairman, IHS Markit.

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RUSSIAN ENERGY WEEK 2018

The Strategy of Import Substitution in the Oil and Gas Industry: National Projects and Digital Technology

📅 4 October 2018

🕒 12:00–13:15



Moderator

Sergey Arkhipov

Head of the Department of Technology Partnership and Import Substitution, PJSC Gazprom Neft

KEY CONCLUSIONS

Russia is actively implementing an import substitution programme in the oil and gas industry

Active work has been carried out on import substitution since 2015. The Ministry of Industry, Ministry of Communications, and the Ministry of Energy have a huge number of useful tools to support import-substituting projects. All our federal executive bodies actively support the principles and concepts of digitalization – [Sergey Arkhipov](#), Head of the Department of Technology Partnership and Import Substitution, PJSC Gazprom Neft.

We are now producing anti-turbulence additives to transport oil and petroleum products as part of the import substitution programme. These are precisely the petrochemicals that are part of high margin reagents and are important in terms of localization – [Irina Korchuganova](#), Leading Specialist, Transneft-Sintez.

We have been building the Transneft-Sintez enterprise since 2017. It is taking place in the Alabuga free economic zone of the Republic of Tatarstan [...] We are planning to launch construction with planned production capacity of 3,000 tonnes per year. The second phase of construction envisages production capacity of 10,000 tonnes per year, and production can be scaled within one year [...] All the technology is entirely Russian – [Irina Korchuganova](#), Leading Specialist, Transneft-Sintez.

The Russian seismic industry for offshore projects has been completely built from scratch [...] Several catalytic production projects are currently being implemented for refining [...] We have implemented a project to create a base oil for production that is superior to existing solutions in terms of its features, a well injection system for shale projects as well as software and hardware systems for hydraulic fracturing modelling – [Sergey Arkhipov](#), Head of the Department of Technology Partnership and Import Substitution, PJSC Gazprom Neft.

Lower capital costs generate demand for Russian energy

Today, gas consumption is growing faster than other types of energy resources, and the main growth is mainly due to growth in the market for liquefied natural gas. Last year, the market grew by 11% and amounted to roughly 300 million tonnes. Based on the results of 2018, we expect additional growth of 7%. And our estimate is about 700 million tonnes by 2030 [...] Moreover, we see the key driver of growth as an increase in the availability of liquefied natural gas, and the producers' job is to keep gas prices within an acceptable range for consumers by reducing capital costs and utilizing a flexible marketing strategy – Sergey Rudenko, Head of Advanced Technologies Department, LNG Department, NOVATEK.

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Speakers and experts



Виктор Дмитриев

4 events



Yves Picquet

Head of CropScience Division for Russia and CIS, Bayer

3 quotes

3 events



Oleg Safonov

Head, Federal Agency for Tourism

4 quotes

15 events



Vladimir Kapustin

Head of the Department of Oil Processing Technologies,
Gubkin Russian State University of Oil and Gas (National
Research University)

1 events



Сергей Данкверт

3 events



Anatoly Artamonov

Governor of Kaluga Region (until 13.02.2020)

8 quotes

33 events

1 analytical
material



Mikhail Lifshitz

Chairman of the Board of Directors, Rotec

4 events



Александр Беккер

1 events



Эрик Корню

2 events



Mikhail Prepelitsky
President, Onetrak

3 events



Роман Жаркой

1 events

[Full list of speakers and experts](#) →

The list of topics related to the selected topic

Topics	Analytics	Events	Speakers and experts
Industrial Diversification		<u>6</u>	<u>42</u>
Development Institutions and support mechanisms	<u>1</u>	<u>5</u>	<u>30</u>
Export Promotion	<u>1</u>	<u>5</u>	<u>26</u>
Entrepreneurship	<u>3</u>	<u>2</u>	<u>8</u>
Power generation		<u>4</u>	<u>40</u>
International Trade		<u>4</u>	<u>24</u>
Investment Projects		<u>4</u>	<u>24</u>
Far East	<u>1</u>	<u>3</u>	<u>17</u>
Localization of production		<u>3</u>	<u>38</u>
Supply chain management		<u>3</u>	<u>22</u>
Regional development		<u>3</u>	<u>11</u>
Food Security	<u>1</u>	<u>2</u>	<u>7</u>
Agriculture	<u>3</u>		
Trade policy		<u>2</u>	<u>25</u>
Investment Management		<u>2</u>	<u>16</u>

[Full list of the related topics](#) →